



Arpin Sales Association Membership Application

Date: _____

Name: _____

Title: _____ *Sales #: _____

Agency Name: _____ Agency #: _____

Email: _____

Telephone: (_____) _____

*If you do not yet have a sales number, please contact Virginia Reed at 800-343-3500, ext. 274 or via email at vreed@arpin.com.

To assist us in gauging the experience level of our members so that we may better plan future topics and training programs, please provide the following information:

- How many years have you been in the moving industry?
Less than 1 _____ 1-5 Years _____ 5-10 Years _____ Over 10 Years _____
- How many years have you been in sales within the moving industry?
Less than 1 _____ 1-5 Years _____ 5-10 Years _____ Over 10 Years _____
- Have you worked in sales in any other industry other than the moving industry?
Yes _____ No _____ If "Yes," please specify the industry: _____

- Have you had any "formal" sales training (i.e., schools, workshops, seminars) outside of the moving industry?
Yes _____ No _____ If "Yes," please specify where and what types of sales training: _____

- What types of business or service line do you sell? Check all appropriate areas.
COD _____ National Account _____ International _____ O&I/Fixtures _____
- CMC Certified? Yes _____ No _____ Date Certified _____
RIM Certified? Yes _____ No _____ Date Certified _____
- What topics would you like to see covered in future Sales Training Conferences?

